

REAL ESTATE REFERRAL AGREEMENT

Agent-to-Agent Referral Fee Agreement

This Agreement is entered into by and between:

REFERRING AGENT

Full Name

License #

Phone

Email

Brokerage Name

Brokerage Address

Brokerage License #

and

RECEIVING AGENT

Full Name

License #

Phone

Email

Brokerage Name

Brokerage Address

Brokerage License #

1. PURPOSE

This Agreement governs referral relationships between the Referring Agent and the Receiving Agent for purchase, listing, and sale transactions. The Referring Agent agrees to refer a prospective client/customer to the Receiving Agent for the purpose of real estate services, and the Receiving Agent agrees to compensate the Referring Agent as outlined below.

2. REFERRED CLIENT INFORMATION

Client Name

Client Phone

Client Email

Property Interest / Area

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Transaction Type:

Buyer Representation

Seller Representation

Both

3. REFERRAL FEE

The Receiving Agent agrees to pay the Referring Agent % of the gross commission earned on any closed transaction resulting from this referral, including buyer or seller representation. The referral fee shall be paid within 10 business days of closing and shall be disbursed through the Brokerage of the Receiving Agent at closing.

4. LISTING PROTECTION

If a referred client enters into a listing agreement with the Receiving Agent and the listing expires, is canceled, or terminates, the Referring Agent shall remain entitled to the referral fee if the property is sold to any buyer within days after expiration, provided the Receiving Agent earns a commission from such sale. This protection clause extends to any transaction where the referred client is a principal party.

5. OBLIGATIONS OF RECEIVING AGENT

The Receiving Agent agrees to: (a) Promptly contact the referred client within 24 hours of receiving the referral; (b) Provide professional and competent real estate services; (c) Keep the Referring Agent informed of the status of the referral on a regular basis; (d) Notify the Referring Agent immediately upon entering into any contract or agreement with the referred client; (e) Ensure timely payment of the referral fee upon closing.

6. TERMINATION

Either party may terminate this Agreement upon days written notice to the other party. Termination shall not affect any referral fees earned or pending on transactions that originated prior to the date of termination. All referral rights shall survive termination for any clients referred during the term of this Agreement.

7. DISPUTE RESOLUTION

In the event of any dispute arising under this Agreement, the parties agree to first attempt resolution through mediation. If mediation is unsuccessful, the dispute shall be resolved through binding arbitration in accordance with the rules of the American Arbitration Association. The prevailing party shall be entitled to recover reasonable attorney fees and costs.

8. GOVERNING LAW

This Agreement shall be governed by the laws of the State of

9. ENTIRE AGREEMENT

This Agreement constitutes the entire agreement between the parties and supersedes all prior negotiations, representations, or agreements. This Agreement may not be amended except in writing signed by both parties.

SIGNATURES

Referring Agent

Signature

Date

Print Name

Receiving Agent

Signature

Date

Print Name

Broker Acknowledgment

Broker Name

Brokerage

Signature

Date